

A GUIDE TO FAST START PAYMENTS FAQ'S

What is the Fast Start Payment (FSP)?

FSP is a cash bonus paid for selling a FSP Package. The FSP is focused on offering cash for the sale of FSP Packages and to support new Distributors and Executives aiming for higher pin titles. It is a payment to reward you for the sale of a Nu Skin Enterprises FSP Package, in addition to any commission or retail profit that you may receive from the sale.

What Product Packages are eligible for Fast Start Payments?

- ageLOC Spa Beauty with R² Package (white) - 250PV (134674)
- ageLOC Spa Beauty with R² Package (black) - 250PV (134673)
- ageLOC Spa Beauty Package (white) - 250PV (134658)
- ageLOC Spa Beauty Package (black) - 250PV (134668)
- ageLOC Body Spa Package - 250PV (134698)
- ageLOC Business in a Box - 1000PV (134672)
- Pharmanex Fast Start Package - 250PV (134598)
- Pharmanex Qualifying Executive Pack - 1000PV (134599)

How does the Fast Start Payment (FSP) get paid?

The FSP is paid to the direct sponsor or referring upline— regardless of whether the FSP Package is sold to a Retail Customer, Distributor or Privileged Member. You will receive the FSP together with your monthly commission cheque. Please refer to the document in 'My Office' titled Referring Distributor vs. Sponsoring Distributor for details.

How much is paid for selling a Fast Start Payment Package?

- \$100 – For every 250PV Fast Start Product Kit sold.
- \$400 – For every 1000PV Fast Start Product Kit sold.

For Example if you are selling an ageLOC Spa Package 250PV

- 1) To a Distributor or Privileged Member (existing or new) the Fast Start Payment of \$100 is paid to you (as their sponsor) in your next commission cheque
- 2) To a Retail Customer (existing or new) as their sponsor you will receive the Gross Retail Profit (GRP - difference between retail price and wholesale) AND the Fast Start Payment.